



## Enterprise Resource Planning



# Public Sector SAP Project Management

## State Agency

### CLIENT SITUATION

Recently a state agency, one of the largest in the western United States, conducted a review of its management, personnel, and financial practices and determined the need to standardize policies and procedures. The agency's goal was the procurement of a statewide system which facilitated improved financial management, human resource management and risk management. The leadership within this agency knew the task would be difficult, not only to select a system, but to implement a comprehensive systems package as well. The state agency comprised 41 sites and 8,500 end users. A major challenge included identifying what to implement, crafting an implementation plan and ultimately who to partner with in the vast landscape of SAP Service Integrators.

The lack of standardized processes and procedures affected the agency's ability to manage its nearly \$9 billion budget effectively, reduce costs, streamline business processes, and make better business decisions. The mission of the SAP project was to integrate and standardize on best practices so that the agency could acquire and track its labor and assets in an efficient and fiscally accountable manner. The project's primary focus was to ensure that the external and internal stakeholders were being well served.

### COMSYS SOLUTION

The client selected COMSYS given its long standing relationship and track record of providing best of breed resources across technologies. COMSYS has been an IT consulting partner to local, state, federal agencies for over 25 years. COMSYS, an SAP

### ABOUT COMSYS

- One of the largest IT services and solutions company in North America with revenues over \$750 million
- 52 offices in the US and Puerto Rico with additional offices in Canada and the UK
- Dedicated SAP Service Line:
  - SAP-Gold Consulting Partner
  - SAP-Certified "Services Partner"
  - Over 12 years of SAP Consulting Experience
  - 250+ Consultants
  - Extensive Relationships with Global SAP Partners
  - Offshore Development Center

Services and Gold Consulting Partner, not only possesses a 250+ SAP consulting workforce but also maintains a staff of certified PMI and ASAP project managers as well as a pipeline of over 5,000 SAP resources across North America. These resources are a blend of functional and technical resources who have worked within various industry verticals, including the Public Sector.

COMSYS has provided a comprehensive team of resources to our client over the past seven years. These team members include an on-site SAP Project Manager, a robust and experienced ERP Assessment Team, delivery oversight provided by COMSYS Engagement Management, and an internal PMO organization which oversees all projects COMSYS delivers.

Do business. **We're IT.**



## Enterprise Resource Planning

COMSYS was initially engaged to develop a feasibility study report to solve the business issues related to the capture and tracking of fiscal budget and expenditure data. Completion of the feasibility study led to the next phase: procurement of an ERP system. COMSYS then provided assistance with the creation of an RFQ and RFP for software and implementation partners. Once SAP had been selected as the software and a “Big Four” integrator was selected as the implementation partner, COMSYS acted as a partner for the state agency during its \$70 million, four year project. This included the primary responsibility as Project Manager for the state agency and over 120 project team members. This team was a blend of state agency and service integrator resources. Our job was to ensure the project was delivered on time and that the agency’s Systems Integrator (SI) fulfilled its commitments.

The technologies utilized during the client’s ERP SAP implementation included SAP ERP 2005 ECC 6.0, Business Intelligence 7.0, and SAP PI 7.0.

The COMSYS SAP Project Manager relationship began in August 2005 and this resource continues to support the state agency. The client continues to heavily rely on COMSYS for both functional (ECC 6.0 FICO, HCM, MM/IM) and technical (ABAP, XI, Basis, Security) expertise as it pertains to the management of the project’s scope, timeline and budget.

The current project is based on the following deployment schedule:

- Phase 1A (Core Financials)
- Phase 1B (SCM, Enhanced Financials)
- Phase 2 (HR)



## CLIENT BENEFITS

Even though the project is in progress, the biggest benefit realized by the client would include the ability to hold its integration partners accountable. Acting as an agent for the state agency, COMSYS has given the agency’s leadership the confidence that the ERP project is managed effectively to ensure the overall success of the project. Specifically, COMSYS’ Project Manager brings over 20 years of global SAP implementation experience to the table. The COMSYS PM was able to successfully manage an implementation team of approximately 120 members, including state and consulting resources. In addition to PM expertise, the COMSYS PM provided SAP functional, technical, and process expertise as it related to SAP’s Public Sector solution footprint.

By leveraging COMSYS as their SAP Project Manager, the client was able to utilize our 20+ years of Project Management experience and keep their best interests within sight. Additionally, the client has saved thousands of dollars through our SAP services and solutions procurement expertise.

## SOLUTION SUMMARY

COMSYS, an SAP Gold Consulting and Services Partner, solved the client’s problems by providing a cost-effective SAP Project manager for their on-going deployment. Acting as an agent for the state agency has allowed it to realize the benefits of seasoned SAP Project Management. COMSYS has maintained a successful and long standing relationship with the state agency and successful project management has ensured this will continue.

*COMSYS’ ERP Practice consistently delivers industry-leading SAP, Oracle, JDE and PeopleSoft solutions to a broad range of clients around the globe. With flexible delivery options ranging from staff augmentation to fully outsourced solutions, COMSYS can custom-tailor a solution for any need. With over 5,000 active consultants and employees, a 35-year history of success, and revenues approaching the billion dollar mark, COMSYS is setting the standard for technology consulting organizations around the world.*

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