



SAP Practice



SAP Environment Optimization

Successfully implementing SAP is a tremendous milestone. The work, however, does not stop here. Understanding how to optimize your existing SAP installation is the next logical step. As part of our SAP Environment Optimization services, COMSYS assists our clients in: 1) better understanding how to maximize their existing SAP functionality; and 2) by providing recommendations for areas of improvement. Whether functional or technical, our senior SAP consultants provide relevant, actionable, and cost-effective methods to gain the most from your SAP system.

Below are some examples of the point optimization solution offerings available. Please note that multiple services can be combined within a larger optimization program.

- **Financial Business Process** (Financial Month-end close, Financial Reporting, Financial Consolidation)
- **Purchase to Pay Process** (Procurement, Banking/Treasury, Invoicing)
- **Order to Cash Process** (Sales Process, Billing, Account Processing)
- **Hire to Fire Process** (Talent Management, Workforce, HCM Processes)
- **Production Planning** (MRP, Discrete Manufacturing)
- **Warehouse Management** (Inventory, Inbound/Outbound Logistics, Transportation)
- **Security** (Audit, Profile retuning/reengineering, Compliance)
- **Integration Services** (MDM, XI/PI, IDOC/ALE, EAI)
- **Business Intelligence** (BOBJ, BW, BI)
- **Netweaver** (Solution Manager, System Recovery, Tuning)
- **Custom Development** (ABAP, Portal, JAVA)

As part of our optimization services, COMSYS employs a five step methodology beginning with a thorough initial "AS-IS" assessment of your specific optimization initiative(s) and/or technology needs, as follows:

ABOUT COMSYS

- One of the largest IT services and solutions company in North America with revenues over \$750 million
- 52 offices in the US and Puerto Rico with additional offices in Canada and the UK
- Dedicated SAP Service Line:
 - SAP-Gold Consulting Partner
 - SAP Services Partner
 - Over 12 years of SAP Consulting Experience
 - 250+ Consultants
 - Extensive Relationships with Global SAP Partners
 - Global Delivery Center

1. **Organizational Interview** – COMSYS performs a series of conference calls with you to gain a high-level understanding of what business process, functional area, or technical area you intend to optimize. The number of resources gathered, preliminary calls or sessions conducted, and the location for accomplishing this important first step are all flexible (on-site or remote). Successful SAP optimization is only possible once a clear understanding is reached and an agreed upon future state identified.
2. **Requirements Gathering** - Frequently performed on-site, our SAP Practice consisting of both functional business process and technical solutions consultants performs the critical task of requirements gathering. Your business, your optimization needs and desired end state are unique to you. Better understanding your specific existing functional processes (e.g. Month End Close, Order Taking process, Reporting, Human Resource onboarding, etc.) or technical processes (e.g. Interfacing, Solution Manager utilization, programming reengineering, code review,

Do business. **We're IT.**



SAP Practice

etc.) all exist as potential areas for optimization. As part of this stage, in-depth investigation is performed with the appropriate client stakeholders via design workshops, system walk-thrus, business process reviews, landscape/architecture reviews and the like in order to best understand the current state and the desired future state (if known).

- 3. Absorption** - After gathering all the necessary data, “absorption” time is needed to process what has been uncovered. The purpose of this processing time is to catalog all of the data that has been gathered whether functional or technical, prioritize, and revisit any outstanding issues/questions. While the location of this step is not important, this phase is frequently performed at your location in an effort to maintain project momentum.
- 4. Brainstorming** - After the requirements consensus is achieved by the investigation team, optimization alternatives are presented and discussed among experts within the given area (i.e. SAP Financial Month End Closing, BPC, and BCS-Outlooksoft subject matter experts all discuss your financial consolidation needs or ABAP IDOC/BAPI technical developers and PI/XI consultants discuss your interfacing architecture and design). If needed at this point, additional subject matter, product, or industry expertise may be enlisted to assist in discussing and designing the optimization options. At the end of this phase, the optimization recommendations and corresponding rationale are thoroughly documented.
- 5. Client Presentation** - This entire process culminates with a formal presentation to you by your COMSYS SAP optimization team. During this presentation, you are given a final deliverable describing the current state, the future state, and corresponding optimization recommendations. The goal of this presentation and final deliverable is to provide you with all the necessary information your company needs to formulate an educated decision on the options available for optimization. If you are interested in pursuing any of the proposed optimization recommendations, additional project work ensues. This entire five-phase process is successful only once you have achieved a comfort level regarding the available options.

CLIENT BENEFITS

Partnering with COMSYS to optimize your SAP environment offers a proven method of improving upon your existing SAP system and investment. Maximizing your environment in order to leverage SAP’s strength enables smarter, more efficient business. Constantly changing business environment requires not only an understanding of what was initially implemented but also the available alternatives. Engaging COMSYS provides clients with:

- Experienced SAP functional and technical subject matter expertise
- Industry / Business process knowledge
- Latest SAP software product and functionality understanding
- Structured SAP environment optimization methodology
- Comprehensive documentation / end-deliverable
- Multiple optimization alternatives with respective Pros / Cons
- Objective third-party approach

SOLUTION SUMMARY

COMSYS’ wealth of SAP knowledge coupled with real industry experience positions us as a leading consultancy able to provide valuable SAP environment optimization services. As an SAP GOLD Consulting and Services Partner, COMSYS represents an enterprise partner capable of bringing out the most of your existing SAP environment.

COMSYS’ ERP Practice consistently delivers industry-leading SAP, Oracle, JDE and PeopleSoft solutions to a broad range of clients around the globe. With flexible delivery options ranging from staff augmentation to fully outsourced solutions, COMSYS can custom-tailor a solution for any need. With over 5,000 active consultants and employees, a 35-year history of success, and revenues approaching the billion dollar mark, COMSYS is setting the standard for technology consulting organizations around the world.